

Kotipizza Group Oyj

Stock Exchange Release 6 June 2017 at 1.05pm (EEST)

The Kotipizza chain's same-store sales increased by 16.9 percent in May

Total sales of the restaurants in the Kotipizza chain, part of Kotipizza Group Oyj, grew by 17.5 percent in May compared to previous year. Same-store sales, based on sales figures from 240 restaurants, rose by 16.9 percent.

This year, the sales in May amounted to 8.09 million euros compared with the 6.87 million euros last year. May 2017 boasted the fifth-best monthly sales in Kotipizza's history. The current record for monthly sales was set in July 2016 at 8.64 million euros.

The chain's brick-and-mortar restaurants increased their sales by 18.5 percent and shop-in-shop locations by 12.3 percent. Online store sales grew by 53.9 percent to 656 000 euros. Figures for online sales are mainly based on the sales reported by 70 restaurants offering home delivery and count towards the sales of brick-and-mortar restaurants.

Since the beginning of the current financial year (1 February to 31 May), the cumulative chain sales have increased by 18.2 percent compared to last year, amounting to 32.3 million euros.

The Kotipizza chain's monthly sales in Finland

May	2017	2016	Change (%)
Monthly sales (euro thousands)	8 076	6 873	17.5
Brick-and-mortar restaurants	6 815	5 749	18.5
Shop-in-shop restaurants	1 262	1 124	12.3
Online store sales (euro thousands, included in the sales of brick-and-mortar restaurants)	656	426	53.9
Number of Kotipizza restaurants	266	253	
Brick-and-mortar	160	150	
Shop-in-shop	106	103	
Restaurants offering home delivery	70	64	

Kotipizza Group Oyj

Tommi Tervanen, CEO

For more information:

Tommi Tervanen, CEO

tel. +358 207 716 743

Timo Pirskanen, CFO and Deputy to the CEO

tel. +358 207 716 747

Kotipizza Group in brief

Kotipizza is a Finnish pizza chain founded in 1987. At the end of financial year 2016, the number of restaurants stood at 257. In the financial year 2016, the total sales of Kotipizza restaurants amounted to EUR 89.9 million. In the same period, the Kotipizza Group had net sales of EUR 66.6 million with a comparable EBITDA of EUR 6.73 million respectively.